

## LISTING OF THE CLAIMS

The following listing, if entered, replaces all prior versions of the claims in the present application.

1. (Currently Amended) A computer-implemented method ~~in a computer system for representing a class definition, the method~~ comprising:  
defining an opportunity class representing an opportunity, the opportunity class identifying a set of relationships of the opportunity with a plurality of entities related to the opportunity, wherein the defining is performed at an integration server; and transforming data received from a source application, wherein the transforming is performed at the integration server.

2. (Currently Amended) The computer-implemented method of claim 1 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with the opportunity, a related source organization, a related destination partner, and related revenue.

3. (Currently Amended) The computer-implemented method of claim 1 wherein the opportunity class includes a custom data element for defining one or more custom data fields for the opportunity class.

4. (Currently Amended) The computer-implemented method of claim 3 wherein the one or more custom data fields of the opportunity class are specific to an application.

5. (Currently Amended) The computer-implemented method of claim 1 further comprising:

instantiating the opportunity class; and  
initializing data elements of the instantiated opportunity class.

6. (Currently Amended) The computer-implemented method of claim 5 wherein the transforming the data received from the source application further **comprising comprises**:

transforming the data received from ~~[[a]]~~ the source application into a common format of the opportunity class;  
transforming the data transformed into ~~from~~ the common format into a target format of a target application; and  
sending the data ~~[[in]]~~ transformed into the target format to the target application.

7. (Currently Amended) The computer-implemented method of claim 1 wherein a definition of the opportunity class is represented as an XML schema.

8. (Currently Amended) A method for data transformation, the method comprising:

receiving opportunity data from a source application, wherein  
the receiving is performed at an integration server; and  
transforming the opportunity data into a common format **provided defined** by an opportunity class, wherein  
the opportunity class identifies a set of relationships of an opportunity with a plurality of entities related to the opportunity, and  
the transforming is performed at the integration server.

9. (Original) The method of claim 8 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with the opportunity, a related source organization, a related destination partner, and related revenue.

10. (Original) The method of claim 8 wherein the opportunity class includes a custom data element for defining one or more custom data fields for the opportunity class.

11. (Currently Amended) A machine-readable storage medium having executable instructions to cause a machine to perform a method comprising:  
defining an opportunity class representing an opportunity, the opportunity class identifying a set of relationships of the opportunity with a plurality of entities related to the opportunity, wherein  
the defining is performed at an integration server; and  
transforming data received from a source application, wherein  
the transforming is performed at the integration server.

12. (Currently Amended) The machine-readable storage medium of claim 11 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with the opportunity, a related source organization, a related destination partner, and related revenue.

13. (Currently Amended) The machine-readable storage medium of claim 11 wherein the opportunity class includes a custom data element for defining one or more custom data fields for the opportunity class.

14. (Currently Amended) The machine-readable storage medium of claim 13 wherein a definition of the opportunity class is represented as an XML schema.

15. (Currently Amended) A machine-readable storage medium having executable instructions to cause a machine to perform a method comprising:  
receiving opportunity data from a source application, wherein  
the receiving is performed at an integration server; and

transforming the opportunity data into a common format **provided defined** by an opportunity class, wherein the opportunity class represents an opportunity and identifies a set of relationships of the opportunity with a plurality of entities related to the opportunity, **and** **the transforming is performed at the integration server.**

16. (Currently Amended) The machine-readable **storage** medium of claim 15 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with the opportunity, a related source organization, a related destination partner, and related revenue.

17. (Currently Amended) The machine-readable **storage** medium of claim 15 wherein the opportunity class includes a custom data element for defining one or more custom data fields for the opportunity class.

18. (Currently Amended) A system comprising:  
a memory; and  
at least **[[on]] one** processor coupled to the memory, the **at least one** processor executing a set of instructions which cause the processor to define an opportunity class representing an opportunity, the opportunity class identifying a set of relationships of the opportunity with a plurality of entities related to the opportunity, **wherein** **the defining is performed at an integration server; and** **transform data received from a source application, wherein** **the transform is performed at the integration server.**

19. (Original) The system of claim 18 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees

and consultants, activities associated with the opportunity, a related source organization, a related destination partner, and related revenue.

20. (Currently Amended) A system comprising:

a memory; and

at least **[[on]] one** processor coupled to the memory, the **at least one** processor executing a set of instructions which cause the processor to receive opportunity data from a source application, **wherein**  
**the receiving is performed at an integration server,** and  
 transform the opportunity data into a common format **provided defined**  
 by an opportunity class, wherein  
 the opportunity class represents an opportunity and identifies a set  
 of relationships of the opportunity with a plurality of  
 entities related to the opportunity, **and**  
**the transform is performed at the integration server, wherein**  
**the transform is performed at the integration server.**

21. (Original) The system of claim 20 wherein the plurality of entities related to the opportunity includes entities selected from the group consisting of related accounts, related contact parties, one or more related parent opportunities, related sales employees and consultants, activities associated with the opportunity, a related source organization, a related destination partner, and related revenue.

22. (Currently Amended) An apparatus for representing a class definition, the apparatus comprising:

**a processor;**

**an integration server comprising**

means for defining an opportunity class representing an opportunity of different types, the opportunity class identifying a set of relationships of the opportunity with a plurality of entities related to the opportunity; **and**  
**means for transforming data received from a source application.**

23. (Currently Amended) An apparatus for data transformation, the apparatus comprising:

**a processor;**

**an integration server comprising**

means for receiving opportunity data from a source application; and

means for transforming the opportunity data into a common format

**provided defined** by an opportunity class, wherein

the opportunity class represents the opportunity and identifies a set of relationships of the opportunity with a plurality of entities related to the opportunity.